



Alloy Polymers formulates savings

35.5% savings from payroll processing used to automate HR services

Company wanted to improve efficiency and accuracy of payroll processing

Alloy Polymers provides specialty high value-added products and services to the thermoplastics industry. Its engineered products are used in a wide range of industries, from automobile dashboards to plastic liners in water bottle to wires and cables used in consumer electronics. The company operates four facilities in Virginia, Ohio and Texas.

The manufacturer wanted to improve the efficiency and accuracy of its payroll processing functions and turned to Expense Reduction Analysts (ERA).

“We relied on ERA for a number of reasons,” explained Alloy Polymers’ Controller Tracey Reuter. “ERA had a proven track record because they found savings in our packaging expenses. Also, we knew the project would take more time than we could spare. Most importantly, we were confident ERA would find far better savings than we ever could. It was the right decision.”

Supplier offers two-year price guarantee; Alloy uses savings to automate HR services

ERA consultants leveraged their knowledge of the payroll processing industry and ERA’s benchmark data to procure improved offerings from proposed vendors.

Alloy Polymers decided to use a new supplier that offered a two-year pricing guarantee, utilized a web-based payroll system and provided superior implementation training.

The manufacturer used the annual savings to automate many HR services, further improving internal operations.



Project Information

Expense:	Payroll Processing
Industry:	Manufacturing
Supplier:	New
Savings:	35.5%

“Many of our markets are cutting back, but we want to be ready to respond when the economy turns around. ERA plays a big role in helping us find new ways to remain financially healthy.”

Tracey Reuter, Controller, Alloy Polymers

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